## RHODE ISLAND C O M M E R C E

## **JESSE SAGLIO**

President, Rhode Island Commerce Corporation

Testimony to Revenue Estimating Conference

April 29, 2021

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## **Rebuild Rhode Island Tax Credits & Sales Tax Rebates**

Rebuild Rhode Island tax credits are paid for, whether reduced for certification or as an offset to tax lability, are disbursed from the separately appropriated Rebuild Rhode Island tax credit and therefore do not impact state revenue.

For projects approved for tax credits after June 30, 2020, the sales tax reimbursement component of the project award are dispersed from the Rebuild Fund and therefore has no impact on state revenue.

#### FYE 2021:

Anticipating 21 Rebuild RI Tax Credit payments totaling \$15.1 million

- Anticipating 14 related Sales and Use Tax payments totaling \$7.3 million
- Combined \$22.3 million total draw on Rebuild Fund\*
- As of April 23, 2021, we have disbursed \$19.9 million in Rebuild tax credits and \$6.0 million in sales tax rebates, totaling \$25.9 million for the life of the program to date.

#### FYE 2022:

- Anticipating 40 Rebuild RI Tax Credit payments totaling \$23.1 million
- Anticipating 12 related Sales and Use Tax payments totaling \$16.0 million
- Combined \$39.1 million total draw on Rebuild Fund\*



Amgen (Providence)

# **Tax Increment Finance Incentive (estimate)**

#### **PILOT Structure**

## Expect to disburse PILOT payments 4 projects in FY21, totaling \$627,985

- Hyatt Place (Warwick): \$73,558
- Homewood Suites (Providence): \$128,933
- Residence Inn (Providence): \$250,724
- Fairfield Inn\* (South Kingstown): \$174,770
- These payments are made directly to an escrow account managed by the Commerce Corporation by the TIF recipients and thus are not reflected in state revenue estimates.
- Note that hotel Payments in Lieu of Taxes were materially impacted in FY21 by the effects of COVID-19.

## Expecting 4 PILOT projects will be to be certified in FY22 with total estimated payments of \$1.5 million

- Hyatt Place (Warwick): \$290,763
- Homewood Suites (Providence): \$299,571
- Residence Inn (Providence): \$720,802
- Fairfield Inn (South Kingstown): \$231,440
- Note that these projections are based on original underwriting and may be impacted by the effects of COVID-19, which has not been quantified



Residence Inn (Providence)

# **Tax Increment Finance Incentive (continued)**

#### **Standard TIF Structure**

## Anticipating 1 standard TIF project will be certified in FY21 for a total of \$355,561

- Hammett's Wharf (Newport\*\*): \$355,561
- Payments from these recipients are collected by Taxation and then subsequently disbursed to the project by Department of Revenue and/are subject to annual appropriation

## Expecting 3 standard TIF projects will be certified in FY22 for a total of \$1.6 million\*

- Hammett's Wharf (Newport\*\*): \$488,706
- Hotel Beatrice (Providence): \$338,224
- Aloft Hotel (Providence): \$742,581



Hammett's Wharf (Newport)

\*The estimated TIF estimates for FY 2021 & FY 2022 are based upon Commerce Corporation original underwriting and have NOT been adjusted for COVID-19 impacts

\*\* Newport hotel tax collection subject to RIGL § 44-18-36.1(d)

## **Qualified Jobs Incentive Tax Credit** (estimate)

As of July 1, 2020, Qualified Jobs Incentive Tax Credit rebates up to 75% (100% prior) of new personal state income tax withholdings up to a cap of \$7,500 per job for new full-time jobs that wouldn't be created but for this incentive. Of the 39 deals approved to date, 30 are subject to the up to 100% program, 8 are subject to the up to 75% program, and 1 has been terminated.

#### **FY21:**

- 4 annual certifications completed fiscal year-to-date for a total gross value of \$804,051.
- Anticipating a total of 7 annual certifications for the full FY21 with an estimated gross value of \$1.6 million

#### FY22:

Anticipating 27 annual certifications with a total gross value of \$4.0 million



Infosys (Providence)

\*The anticipated total gross value is based upon original project underwriting on hiring estimates and salaries provided by the participant companies. The annual actual value of the tax credits will be based on the actual job data certified on an annual basis.

# Appendix

#### **Rebuild Rhode Island Tax Credits & Sales Tax Rebates**

| 19 heteles         5       5         5         5<  | Estimated Total Rebuild Cash<br>Fiscal Year - (TOTAL REBUILD + SALES TAX) | 2018    | 2019         | 2020         | 2021         | 2022                                  | 2023                                    | 2024                                  | 2025                                  | 2026                                  | 2027       | 2028         | 2029         | 2030   | 2031     | 2032     | 2033            | 2034   | 2035     | 2036      |   |
|--|---|---------|--------------|--------------|--------------|---------------------------------------|---|---------------------------------------|---------------------------------------|---------------------------------------|------------|--------------|--------------|--------|----------|----------|-----------------|--------|----------|-----------|---|
| 3 h A sector Age         4         5        5         5         5         5         5         5         5         5         5         5        5        5        5         5         5         5         5         5         5         5         5         5         5        5         5        5        5        5<  |   |         |              | +            |              |                                       |   |                                       |                                       | -                                     | - \$       | - \$         | - \$         | -      | s -      | s -      | •               |        | s -      | s -       | •                                       |
| a hubbo         b hubbo <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>7</td><td></td><td>•</td></t<>   |   |         |              |              |              |                                       |   |                                       |                                       |                                       |            |              |              |        |          |          |                 |        | 7        |           | •                                       |
| Annon         Annon <th< td=""><td>3 78 Fountain Street</td><td>\$ - \$</td><td></td><td></td><td></td><td></td><td></td><td></td><td>1,223,023 \$</td><td>- \$</td><td>- \$</td><td>- \$</td><td>- \$</td><td>-</td><td>\$-</td><td>s -</td><td>\$-\$</td><td>-</td><td>\$ -</td><td>ş -</td><td></td></th<>  | 3 78 Fountain Street  | \$ - \$ |              |              |              |                                       |   |                                       | 1,223,023 \$                          | - \$                                  | - \$       | - \$         | - \$         | -      | \$-      | s -      | \$-\$           | -      | \$ -     | ş -       |   |
| 4. Confin       5. Confin  | 4 Prospect Heights  | \$ - 5  | ; - \$       | 1,097,280 \$ | 914,400 \$   | 548,640 \$                            | 548,640 \$                              | 548,640 \$                            | - \$                                  | - \$                                  | - \$       | - \$         | - \$         | -      | s - :    | s -      | s - s           | ; -    | \$ -     | s -       | \$ 3,657,6                              |
| Promentant         Promentant        Promentant        Promentan  | 5 Union Trust   | \$ - \$ | ; - \$       | - \$         | 412,908 \$   | 218,317 \$                            | 218,317 \$                              | 218,317 \$                            | 218,317 \$                            | - \$                                  | - \$       | - \$         | - \$         |        | \$-      | s -      | s - s           | ; - ;  | s -      | s -       | \$ 1,286,1                              |
|  | 6 A.T. Cross <sup>(1)</sup>   | s - s   | ; - S        | - \$         | - \$         | - \$                                  | - \$                                    | - \$                                  | - \$                                  | - \$                                  | - \$       | - \$         | - \$         |        | s -      | s -      | s - s           | ; -    | s -      | ş -       | \$                                      |
| 9         9         9         7         8  | 7 Pontiac Mills   | s - s   | ; - S        | 725,283 \$   | 1,225,280 \$ | 725,280 \$                            | 725,280 \$                              | 725,280 \$                            | - \$                                  | - \$                                  | - S        | - \$         | - \$         |        | s - :    | s -      | s - s           | ; -    | s -      | s -       | \$ 4,126,4                              |
|  | 8 Ocean State Job Lot   | s - s   | ; - S        | 2,472,060 \$ | 620,000 \$   | 620,000 \$                            | 620,000 \$                              | - \$                                  | - \$                                  | - \$                                  | - S        | - \$         | - \$         | -      | s -      | s -      | s - s           |        | s -      | s -       | \$ 4,332,0                              |
| B         1         5  |   | s - s   | 743.999 \$   | 212.486 \$   | 212.486 \$   | 212.486 \$                            | 212.486 \$                              | - S                                   | - S                                   | - \$                                  | - S        | - 5          | - 5          |        | s -      | s -      | s - s           | ; - ;  | s -      | s -       | \$ 1,593,9                              |
| 10 m m         10 m m<  |   | s - s   | - S          |              |              |                                       |   | 35.394 S                              | 35.394 S                              | - s                                   | - S        | - 5          | - s          |        | s -      | s -      | s - s           |        | s -      | s -       |   |
| 2         3         -         5         -        5        -        5        -         5         -         5         -         5        -         5        -        <   |   | 5 - 5   |              | - 5          |              |                                       |   |                                       |                                       |                                       | - 5        | - 5          | - 5          | -      | s -      | s -      |                 |        | s -      | s -       | s                                       |
| Junghande         J       J         J        J <td></td> <td>s _ s</td> <td>•</td> <td>•</td> <td>•</td> <td>•</td> <td></td> <td>•</td> <td>•</td> <td>*</td> <td></td> <td></td> <td></td> <td></td> <td>s .</td> <td>с.</td> <td>· ·</td> <td></td> <td>č .</td> <td>š .</td> <td>\$ 4,020,2</td>   |   | s _ s   | •            | •            | •            | •                                     |   | •                                     | •                                     | *                                     |            |              |              |        | s .      | с.       | · ·             |        | č .      | š .       | \$ 4,020,2                              |
| i a gen         i a gen <t< td=""><td></td><td></td><td>•</td><td>•</td><td></td><td></td><td></td><td></td><td></td><td></td><td>•</td><td>÷</td><td>-<br/>-</td><td></td><td>c .</td><td>•</td><td>-</td><td></td><td></td><td>~</td><td></td></t<>  |   |         | •            | •            |              |                                       |   |                                       |                                       |                                       | •          | ÷            | -<br>-       |        | c .      | •        | -               |        |          | ~         |   |
| 3. Bottombarder         5         6         5         6         5         6        6         6         6         6         6         6         6         6         6         6         6         6         6         6         6         6         6         6        6         6         6         6         6        6        6        6        6        6<  |   | 5 - 5   | 5 510,500 \$ |              | 904,150 \$   |                                       |   |                                       |                                       |                                       |            | - 3          | - 5          | -      | s        | s -      | -               |        | s -      | s -       | 5 5,297,4                               |
| and second         and sec  | -   | 5 - 5   | - 5          | •            | - \$         | •                                     |   | •                                     | •                                     |                                       | •          | - \$         | - \$         | -      | s -      | ş -      |                 |        | ş -      | ş -       | S                                       |
| 1 best-state         1         1         2 <t< td=""><td></td><td>\$ - \$</td><td>; - \$</td><td>- \$</td><td>- \$</td><td>- \$</td><td>· · · · ·</td><td></td><td>149,250 \$</td><td></td><td>149,250 \$</td><td>•</td><td>- \$</td><td>-</td><td>ş -</td><td>ş -</td><td>5 - 5</td><td>-</td><td>ş -</td><td></td><td>\$ 1,161,2</td></t<>   |   | \$ - \$ | ; - \$       | - \$         | - \$         | - \$                                  | · · · · ·                               |                                       | 149,250 \$                            |                                       | 149,250 \$ | •            | - \$         | -      | ş -      | ş -      | 5 - 5           | -      | ş -      |           | \$ 1,161,2                              |
| at ward         b        b         b         b <td></td> <td>\$ - \$</td> <td>; - \$</td> <td>- \$</td> <td>- \$</td> <td>- \$</td> <td>•</td> <td>•</td> <td>- \$</td> <td>- \$</td> <td>- \$</td> <td>- \$</td> <td>- \$</td> <td>-</td> <td>s -</td> <td>s -</td> <td>s - s</td> <td>-</td> <td>s -</td> <td>ş -</td> <td>\$</td>   |   | \$ - \$ | ; - \$       | - \$         | - \$         | - \$                                  | •                                       | •                                     | - \$                                  | - \$                                  | - \$       | - \$         | - \$         | -      | s -      | s -      | s - s           | -      | s -      | ş -       | \$                                      |
| i h e áge         S        S         S         S<  | 17 River House  | \$ - 5  | ; - \$       | 1,670,982 \$ | -, +         | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   | -,+                                   | •                                     | - \$                                  | - \$       | - \$         | - \$         | -      | s -      | s -      | s - s           | ; -    | \$ -     | s -       | •                                       |
| Desimplement         S        S         S <th< td=""><td>18 Wexford</td><td>\$ - 5</td><td>; - S</td><td>- \$</td><td>3,576,957 \$</td><td>2,842,768 \$</td><td>2,842,768 \$</td><td>2,842,768 \$</td><td>2,842,768 \$</td><td>- \$</td><td>- \$</td><td>- \$</td><td>- \$</td><td></td><td>s - :</td><td>s -</td><td>s - s</td><td>; -</td><td>\$ -</td><td>s -</td><td>\$ 14,948,0</td></th<>  | 18 Wexford  | \$ - 5  | ; - S        | - \$         | 3,576,957 \$ | 2,842,768 \$                          | 2,842,768 \$                            | 2,842,768 \$                          | 2,842,768 \$                          | - \$                                  | - \$       | - \$         | - \$         |        | s - :    | s -      | s - s           | ; -    | \$ -     | s -       | \$ 14,948,0                             |
| 11 classman         5         1         5        1         5   | 19 The Edge   | \$ - \$ | ; - S        | 1,137,176 \$ | 600,000 \$   | 600,000 \$                            | 600,000 \$                              | 600,000 \$                            | - \$                                  | - \$                                  | - \$       | - \$         | - \$         | -      | s -      | s -      | s - s           | ; -    | s -      | ş -       | \$ 3,537,1                              |
| 22 admint         5         -         5         5         3         3         3         3         3         -         5         -         5         -         5         -         5         -         5         -         5         -         5        -        5        -        5        -   | 20 Residence Inn  | s - s   | ; - S        | - \$         | 726,337 \$   | 100 \$                                | 100 \$                                  | 100 \$                                | 100 \$                                | - \$                                  | - S        | - \$         | - \$         |        | s - :    | s -      | s - s           | ; -    | \$-      | s -       | \$ 726,7                                |
| 31 Downser         1         5         -        5         -         5  | 21 Chestnut Commons   | s - s   | ; - S        | - \$         | 1,267,072 \$ | 695,071 \$                            | 695,071 \$                              | 695,071 \$                            | 695,071 \$                            | - \$                                  | - \$       | - \$         | - \$         |        | s - :    | s -      | s - s           | ; -    | s -      | s -       | \$ 4,047,3                              |
| A base intermarke (1)  | 22 Gotham Greens  | s - s   | ; - S        | - \$         | - S          | 390,000 \$                            | 325,000 \$                              | 195,000 \$                            | 195,000 \$                            | 195,000 \$                            | - S        | - \$         | - \$         |        | s - :    | s -      | s - s           | ; -    | s -      | s -       | \$ 1,300,0                              |
| Simular Metal Corporation         S        S        S         S  | 23 Downcity II  | s - s   | ; - S        | - \$         | - \$         | 3,948,868 \$                          | 2,975,722 \$                            | 1,785,433 \$                          | 1,785,433 \$                          | 1,785,433 \$                          | - S        | - \$         | - \$         |        | s -      | s -      | s - s           | ; -    | ş -      | s -       | \$ 12,280,8                             |
| i i i i i i i i i i i i i i i i i i i  | 4 R&W Phase II  | s - s   | ; - S        | 200,000 \$   | 296,656 \$   | 200,000 \$                            | 200,000 \$                              | 200,000 \$                            | - \$                                  | - \$                                  | - \$       | - \$         | - \$         | - :    | s -      | s -      | s - s           | ; -    | \$ -     | ş -       | \$ 1,096,6                              |
| Interview         S        S         S         S<  | 5 Immunex RI Corporation  | s - s   | ; - S        | - \$         | - \$         | 3,945,000 \$                          | 690,000 \$                              | 690,000 \$                            | 690,000 \$                            | 690,000 \$                            | - S        | - \$         | - \$         |        | s -      | s -      | s - s           |        | \$-      | s -       | \$ 6,705,0                              |
| 8 hubits margenuine       5  | 6 Electric Boat   | \$ - \$ | ; - S        | - \$         | - \$         | 6,255,000 \$                          | 462,500 \$                              | 4,192,500 \$                          | 290,000 \$                            | 285,000 \$                            | 7,500 \$   | 7,500 \$     | 6,715,000 \$ | 12,500 | \$ 7,500 | \$ 7,500 | \$ 1,722,500 \$ | 12,500 | \$ 7,500 | \$ 15,000 | \$ 20,000,0                             |
| 9       5  | 7 Infinity Meat   | \$ - \$ | ; - S        | - \$         | 2,183,000 \$ | 383,000 \$                            | 383,000 \$                              | 383,000 \$                            | 383,000 \$                            | - \$                                  | - \$       | - \$         | - \$         | -      | s -      | s -      | s - s           | ; -    | s -      | ş -       | \$ 3,715,0                              |
| 0 m begal         1         5        5         5         5<  | 8 Rubius Therapeutics   | S - S   | ; - S        | - \$         | - \$         | 3,250,000 \$                          | 550,000 \$                              | 550,000 \$                            | 550,000 \$                            | 550,000 \$                            | - \$       | - \$         | - \$         |        | s -      | s -      | s - s           | ; - ;  | s -      | s -       | \$ 5,450,0                              |
| 1 norware hereport         5   | 9 ONE MetroCenter   | \$ - \$ | i - \$       | - \$         | - \$         | - \$                                  | 1,100,000 \$                            | 600,000 \$                            | 600,000 \$                            | 600,000 \$                            | 600,000 \$ | - \$         | - \$         |        | s -      | s -      | s - s           | i - :  | s -      | s -       | \$ 3,500,0                              |
| 2 Austricture         S         <  | 0 The Edge II   | \$ - \$ | i - \$       | - \$         | - \$         | - \$                                  | 3,095,000 \$                            | 1,800,000 \$                          | 1,500,000 \$                          | 900,000 \$                            | - \$       | - \$         | - \$         |        | s -      | s -      | s - s           | 5 - 3  | s -      | s -       | \$ 7,295,0                              |
| 3 Fame fresh       5       -       5       5       5       5       5 <t< td=""><td>1 Innovate Newport</td><td>\$ - \$</td><td>; - \$</td><td>- \$</td><td>638,437 \$</td><td></td><td></td><td></td><td></td><td></td><td>- \$</td><td>- \$</td><td>- \$</td><td></td><td>s -</td><td>s -</td><td>s - s</td><td>; - ;</td><td>ş -</td><td>s -</td><td>• • • • • • • • • • • • • • • • • • • •</td></t<>  | 1 Innovate Newport  | \$ - \$ | ; - \$       | - \$         | 638,437 \$   |                                       |   |                                       |                                       |                                       | - \$       | - \$         | - \$         |        | s -      | s -      | s - s           | ; - ;  | ş -      | s -       | • |
| A lupit         Multiput         S        S         <  | 2 Aloft Hotel   | \$ - 5  | ; - \$       | - \$         | •            |                                       |   |                                       | 20,000 \$                             | 20,000 \$                             | - \$       | - \$         | - \$         | -      | s -      | s -      | s - s           | ; -    | s -      | s -       | • _,,                                   |
| 15       10       5       5       469,808       5       200,00       5       200,00       5  | 3 Farm Fresh  | \$ - 5  | ; - \$       | - \$         |              | 1                                     | · · · · · · · · · · · · · · · · · · ·   |                                       | •                                     | - \$                                  | - \$       | - \$         | - \$         |        | s - :    | s -      | s - s           | ; -    | \$ -     | s -       | •                                       |
| A Matriane Products       S  | 34 Lippitt Mill   | \$ - \$ | ; - S        | , v          | 741,392 \$   | · · · · · ·                           |   |                                       |                                       | •                                     | - S        | - \$         | - \$         |        | s -      | s -      | • •             |        | s -      | s -       | \$ 2,784,1                              |
| 37 Parade Street       5       -       5       5       5   |   | \$ - \$ | ; - S        | - \$         | - \$         | · · · · · · · · · · · · · · · · · · · |   |                                       | · · · · · · · · · · · · · · · · · · · |                                       | - \$       | - \$         | - \$         | -      | s -      | s -      | •               |        | s -      | \$ -      | \$ 1,269,8                              |
| 38       5      5       5       5  |   | \$ - \$ | ; - \$       | •            | - \$         |                                       |   |                                       |                                       |                                       | - \$       | - \$         | - \$         | -      | s -      | s -      | · ·             | ·      | \$ -     | s -       | \$ 878,0                                |
| 99 Hole Beatrice       9   |   | s - s   | - \$         | - \$         | - \$         |                                       |   |                                       |                                       |                                       |            | - \$         | - \$         | -      | s -      | s -      |                 |        | s -      | s -       | • • • • • • • • • •                     |
| 11 Fullewill       5 <t< td=""><td></td><td>\$ - \$</td><td>; - S</td><td>Ŷ</td><td>- \$</td><td></td><td></td><td></td><td></td><td></td><td>•</td><td>- \$</td><td>- \$</td><td>-</td><td>s -</td><td>s -</td><td></td><td></td><td>s -</td><td>s -</td><td>\$ 858,1</td></t<>   |   | \$ - \$ | ; - S        | Ŷ            | - \$         |                                       |   |                                       |                                       |                                       | •          | - \$         | - \$         | -      | s -      | s -      |                 |        | s -      | s -       | \$ 858,1                                |
| 1 uller Mill       \$       \$       \$       \$       \$       9,000       \$       90,000       \$   |   | s - s   | •            |              | - \$         | 770,000 \$                            |   |                                       |                                       |                                       | •          | - \$         | - \$         |        | s -      | s -      | •               |        | \$ -     | s -       | •                                       |
| 2 Nexus Lofts       5       -       5       <  |   | s - s   | •            | ÷            | - \$         | ÷                                     |   |                                       |                                       |                                       | · · · · ·  |              | - \$         | -      | s -      | s -      |                 |        | s -      |           | \$ 3,250,0                              |
| 3 Millrace District 1       5       -       5  |   | S - S   |              | +            |              |                                       |   |                                       |                                       |                                       |            | - \$         | - \$         | -      | ş -      | ş -      |                 |        | ş -      | ş -       | •                                       |
| 4 south Quay Marine Terminal       5       -       5       5       5       5      5       5  |   | S - S   | •            | •            | -            |                                       |   |                                       |                                       |                                       |            | - \$         | - \$         | -      | ş - :    | s -      | •               |        | ş -      | s -       | \$ 500,0                                |
| 5 Merchant Oversees       5       -       5       5       5  |   | S - S   | - 5          | •            | - 5          | 200,000 \$                            |   |                                       |                                       | · · · · · ·                           | •          | - 5          | - 5          |        | s - :    | S -      | •               |        | s -      | •         | •                                       |
| 6 40 4 Broad Street       5       -       5       5       5       5       5  |   | 5 - 5   | - 5          | - \$         | - \$         | - \$                                  | 1 N N N N N N N N N N N N N N N N N N N | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |            | - \$         | - \$         | -      | s -      | ş -      | 5 - 5           | -      | ş -      | •         | •                                       |
| 7 Millrace District II       5       -       5 <td></td> <td>S - S</td> <td>- 5</td> <td>- 5</td> <td>- 5</td> <td>- \$</td> <td>· · · · · ·</td> <td></td> <td></td> <td></td> <td></td> <td>- \$</td> <td>- \$</td> <td>-</td> <td>5 -</td> <td>ş -</td> <td>5 - 5</td> <td>-</td> <td>ş -</td> <td></td> <td>\$ 1,000,0</td>  |   | S - S   | - 5          | - 5          | - 5          | - \$                                  | · · · · · ·                             |                                       |                                       |                                       |            | - \$         | - \$         | -      | 5 -      | ş -      | 5 - 5           | -      | ş -      |           | \$ 1,000,0                              |
| 8401Tech Bridge       5       -       5       5       5  |   | 5 - 5   | - 5          | - \$         | - S          |                                       |   |                                       |                                       |                                       | -          |              | - \$         | -      | 5 -      | 5 -      | 5 - 5           |        | 5 -      |           | \$ 610,0                                |
| 19 Dexter Street       5       -       5       5       5   |   | 5 - 5   | - 5          | - \$         | ÷            | Ŷ                                     |   |                                       |                                       |                                       |            | •            | - \$         | -      | s -      | s -      | s - 5           |        | s -      | 1         | \$ 1,000,0                              |
| Solution       Solution <td< td=""><td></td><td>ş - ş</td><td>- S</td><td>•</td><td></td><td>1</td><td></td><td></td><td></td><td></td><td></td><td></td><td>- \$</td><td>-</td><td>s -</td><td>s -</td><td>•</td><td></td><td>s -</td><td></td><td>•</td></td<>   |   | ş - ş   | - S          | •            |              | 1                                     |   |                                       |                                       |                                       |            |              | - \$         | -      | s -      | s -      | •               |        | s -      |           | •                                       |
| 11 16 Broad St 5 - S - S - S - S - S - S - S - S - S -   |   | 5 - 5   | - S          | •            | <b>v</b>     |                                       |   |                                       |                                       | *                                     | •          |              | - \$         | -      | 5 -      | s -      |                 |        | 5 -      |           | \$ 3,000,0                              |
| 2 Tidewater Landing 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5  |   | 5 - 5   | · ·          |              |              |                                       |   |                                       |                                       |                                       | •          |              | •            |        | 5 -      |          |                 |        |          |           | •                                       |
|  |   | 5 - 5   |              | -            | •            | •                                     |   |                                       |                                       |                                       |            | ÷            | , v          |        | 5 -      | •        | · ·             |        | •        |           |   |
| 3 Infosys 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5 - 5  |   | Ş - Ş   |              |              |              | Ŷ                                     |   |                                       |                                       |                                       |            | 2,000,000 \$ | •            |        | •        | •        |                 |        |          |           |   |
| Anticipated Tax Credit Awards \$ 383.889 \$ 1.060.505 \$ 9.460.767 \$ 22.342.215 \$ 39.116.878 \$ 30.899.541 \$ 35.772.117 \$ 22.168.835 \$ 13.560.643 \$ 6.925.210 \$ 2.007.500 \$ 6.715.000 \$ 12.500 \$ 7.500 \$ 1.722.500 \$ 1.722.500 \$ 1.2500 \$ 7.500 \$ 1.722.500 \$ 1.722.500 \$ 1.2500 \$ 7.500 \$ 1.500 \$ |   | \$ - \$ | · •          | •            | •            |                                       |   |                                       |                                       |                                       | 5          | - \$         | •            |        | •        | •        | •               | ,      | •        | v         | \$ 850,0<br>\$ 192,198,1                |

### **Tax Increment Finance Incentive**

#### Actuals Total TIF Revenue by Fiscal Year

| # Fiscal Year - Projected TIF Revenue                        | TIF Type   | Tax/ PILOT<br>Collections 20<br>Begin (FY) | )18 2019         | 2020    | 2021    | 2022      | 2023      | 2024      | 2025      | 2026      | 2027      | 2028      | 2029      | 2030      | 2031      | 2032      | 2033      | 2034      | 2035      | 2036                   | 2037      | 2038      | 2039                   | 2040           | 2041           | 2042         | 2043 204 | 14 2045 20 | 146 2047 | Total                    |
|--|--|--|------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------------------|-----------|-----------|------------------------|----------------|----------------|--------------|----------|------------|----------|--------------------------|
|  | Funds<br>collected by<br>Division of<br>Taxation             | 2022                                       | -                | -       | -       | 742,581   | 809,602   | 849,405   | 872,788   | 897,130   | 919,345   | 942,062   | 965,294   | 989,053   | 1,013,352 | 1,038,206 | 1,063,628 | 1,089,633 | 1,116,234 | 1,143,446              | 1,171,286 | 1,199,768 | 1,228,909              | -              | -              | -            |          | -          |          | 18,051,723               |
| 1 Aloft Hotel  | Funds<br>collected by<br>Division of                         | 2023                                       | •                |         |         | -         | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000    | 63,000                 | 63,000    | 63,000    | 63,000                 | 63,000         | 63,000         | 63,000       |          | -          |          | 1,260,000                |
| 2 Bristol Belvedere  | Taxation   | 2020                                       | •                | 313,647 | 128,933 | 299,571   | 308,558   | 322,631   | 332,309   | 342,279   | 352,547   | 357,809   | 368,543   | 379,600   | 390,988   | 402,717   | 414,799   | 427,243   | 440,060   | 453,262                | 466,860   | 480,865   | 495,291                |                | -              | -            |          |            |          | 7,478,511                |
| 3 Exchange Street  | PILOT<br>Funds<br>collected by                               | 2021                                       | •                | -       | 355,561 | 488.706   | 520.515   | 540.621   | 561.598   | 581.839   | 602.897   | 624.807   | 647.607   | 671.335   |           |           | -         | -         | -         | -                      |           | -         |                        |                | -              | _            |          |            |          | 5,595,485                |
| 4 Hammett Wharf  | Division of<br>Taxation<br>Funds                             |  |                  |         |         |           |           | ,         | ,         | ,         | ,         |           |           |           |           |           |           |           |           |                        |           |           |                        |                |                |              |          |            |          |                          |
|  | collected by<br>Division of<br>Taxation with<br>PILOT        | 2022                                       | -                | -       | -       | 338,224   | 352,251   | 362,819   | 373,703   | 384,914   | 396,462   | 408,355   | 420,606   | 433,224   | 446,221   | 459,608   | 473,396   | 487,598   | 502,226   | 517,293                | 532,811   | 548,796   | 565,260                | 582,217        | 599,684        | -            |          | -          |          | 9,185,667                |
| 5 Hotel Beatrice<br>6 Hotel Hive                             | backstop<br>Funds<br>collected by<br>Division of<br>Taxation | 2023                                       |                  | -       | -       |           | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539   | 544,539                | 544,539   | 544,539   | 544,539                | 544,539        | 544,539        | 544,539      |          |            |          | 10,890,770               |
|  | PILOT  | 2021                                       |                  | -       | 250,724 | 720,802   | 756,465   | 801,310   | 824,246   | 847,843   | 872,119   | 897,095   | 922,790   | 949,226   | 976,423   | 1,004,404 | 1,033,192 | 1,062,810 | 1,093,283 | 1,124,634              | 1,156,889 | 1,190,075 | 1,224,219              | -              | -              | -            |          | -          |          | 17,708,549               |
| 7 Residence Inn  |  | 2021                                       | •                | -       | 174,770 | 231,440   | 238,384   | 245,535   | 252,901   | 260,488   | 268,303   | 276,352   | 284,643   | 293,182   | 301,977   | 311,037   | 320,368   | 329,979   | 339,878   | -                      | -         | -         | -                      | -              | -              | -            |          | -          |          | 4,129,236                |
| 8 Southern RI Hospitality                                    | PILOT  | 2019                                       | -<br>150,925     | 234,111 | 73,558  | 290,763   | 299,083   | 307,652   | 316,479   | 325,570   | 334,935   | 344,580   | 354,514   | 364,747   | 375,286   | 386,142   | 397,323   | 408,840   | 420,703   | -                      | -         | -         |                        | -              | -              | -            |          | -          |          | 5,385,210                |
| 9 D'Ambra Warwick Hotel Total from Revenue Collections       | PILOT  |  | -<br>0 150,925   | 547,757 | 983,546 | 3,112,087 | 3,892,396 | 4,037,511 | 4,141,563 | 4,247,602 | 4,354,146 | 4,458,599 | 4,571,535 | 4,687,904 | 4,111,786 | 4,209,653 | 4,310,245 | 4,413,641 | 4,519,921 | 3,846,173              | 3,935,384 | 4,027,043 | 4,121,217              | 1,189,756      | 1,207,222      | 607,539      | 0        | 0 0        | 0 0      | 79,685,153               |
| Total PILOT<br>Total funds collected by Division of Taxation |  |  | 0 150,925<br>0 0 |         |         |           |           |           |           |           |           |           |           |           |           |           |           |           |           | 1,577,895<br>2,268,277 |           |           | 1,719,510<br>2,401,707 | 0<br>1,189,756 | 0<br>1,207,222 | 0<br>607,539 | 0 0      | -          |          | 34,701,507<br>44,983,646 |

### **Qualified Jobs Incentive Tax Credit**

Estimated Total Qualified Jobs Tax Credit Cash Flow by Fiscal Year

| # Fiscal Year - Projected Tax Credit Certifications | 2019     | 2020      | 2021        | 2022        | 2023        | 2024        | 2025        | 2026        | 2027        | 2028        | 2029        | 2030        | 2031        | 2032        | Total        |
|---|----------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| 1 Greystone of Lincoln, Inc.                        | -        | -         | -           | 46,000      | 46,000      | 46,000      | 46,000      | 46,000      | 46,000      | 46,000      | 46,000      | 46,000      | 46,000      | -           | 460,000      |
| 2 Trade Area Systems, Inc. <sup>(1)</sup>           | -        | -         | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | 0            |
| 3 A.T. Cross <sup>(1)</sup>                         | -        | -         | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | 0            |
| 4 Ivory Ella, LLC. <sup>(1)</sup>                   | -        | -         | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | 0            |
| 5 Ocean State Jobbers, Inc.                         | -        | -         | 170,762     | 266,962     | 324,663     | 330,164     | 335,725     | 341,457     | 347,247     | 353,154     | 359,152     | 365,128     | -           | -           | 3,194,414    |
| 6 Finlay Extracts & Ingredients USA, Inc.           | -        | -         | -           | 54,984      | 74,521      | 153,075     | 153,075     | 153,075     | 153,075     | 153,075     | 153,075     | 153,075     | 153,075     | -           | 1,354,105    |
| 7 General Electric Company                          | -        | -         | -           | 248,200     | 372,300     | 496,400     | 496,400     | 496,400     | 496,400     | 496,400     | 496,400     | 496,400     | 496,400     | -           | 4,591,700    |
| 8 Granite Telecommunications, LLC                   | -        | -         | -           | 27,776      | 57,288      | 86,800      | 86,800      | 86,800      | 86,800      | 86,800      | 86,800      | 86,800      | 86,800      | -           | 779,464      |
| 9 Lexington Lighting Group, LLC                     | 40,187   | 45,171    | 42,230      | 45,477      | 47,109      | -           | -           | -           | -           | -           | -           | -           | -           | -           | 220,173      |
| 10 Surplus Solutions, LLC                           | -        | 50,871    | 46,102      | 46,102      | 46,102      | 46,102      | 46,102      | 46,102      | 46,102      | 46,102      | 46,102      | -           | -           | -           | 465,789      |
| 11 Virgin Pulse, Inc.                               | -        | 564,597   | 465,754     | 658,797     | 894,739     | -           | -           | -           | -           | -           | -           | -           | -           | -           | 2,583,887    |
| 12 Johnson & Johnson Services, Inc.                 | -        | -         |             | 442,586     | 442,586     | 442,586     | 442,586     | 442,586     | 442,586     | 442,586     | 442,586     | 442,586     | 442586      | -           | 4,425,860    |
| 13 Whiting & Davis, LLC. <sup>(1)</sup>             | -        |           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | 0            |
| 14 Agoda <sup>(2)</sup>                             | -        | -         | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | 0            |
| 15 United Natural Foods, Inc.                       | -        | -         | 591,060     | 200,916     | 200,916     | 200,916     | 200,916     | 200,916     | 200,916     | 200,916     | 200,916     |             | -           | -           | 2,198,388    |
| 16 eMoney Holdings, LLC                             | -        | -         | 160,452     | 254,312     | 343,429     | 343,429     | 343,429     | 343,429     | 343,429     | 343,429     | 343,429     | 343,429     | -           | -           | 3,162,196    |
| 17 VistaPrint Corporate Solutions, Inc.             | -        | -         |             | 83,793      | 142,209     | 252,318     | 252,318     | 252,318     | 252,318     | 252,318     | 252,318     | 252,318     | 252318      | -           | 2,244,546    |
| 18 Magellan HRSC, Inc.                              | -        | -         | -           | 61,889      | 128,491     | 243,535     | 243,535     | 243,535     | 243,535     | 243,535     | 243,535     | 243,535     | 243,535     | -           | 2,138,660    |
| 19 Alliance Paper Company, Inc.                     | -        |           |             | 29,679      | 29,679      | 29,679      | 29,679      | 29,679      | 29,679      | 29,679      | 29,679      | 29,679      | 29,679      | -           | 296,790      |
| 20 Xeros, Inc. <sup>(1)</sup>                       | -        | -         | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | -           | 0            |
| 21 Gotham Greens Holdings, LLC                      | -        | -         | 93,461      | 93,461      | 93,461      | 93,461      | 93,461      | 93,461      | 93,461      | 93,461      | 93,461      | 93,461      | -           | -           | 934,610      |
| 22 Epiq Systems, Inc. <sup>(1)</sup>                | -        | -         | -           | · -         | -           | -           | · -         | · -         | -           | · -         | -           | · -         | -           | -           | 0            |
| 23 Immunex RI Corporation                           | -        | -         | -           | -           | 461,902     | 545,984     | 568,484     | 597,312     | 608,508     | 619,928     | 631,577     | 643,458     | 655,469     | 667,378     | 6,000,000    |
| 24 Advertising Ventures                             | -        | -         |             | 26,000      | 26,000      | 26,000      | 26,000      | 26,000      | 26,000      | 26,000      | 26,000      | 26,000      | 26,000      | -           | 260,000      |
| 25 Infinity Meat Solutions, LLC.                    | -        | -         | -           | 481,000     | 753,000     | 941,000     | 965,000     | 993,000     | 1,018,000   | 1,040,000   | 1,069,000   | 1,099,000   | 1,125,000   | -           | 9,484,000    |
| 26 iXblue Defense Systems, Inc.                     | -        | -         | -           | 78,000      | 106,000     | 106,000     | 106,000     | 106,000     | 106,000     | 106,000     | 106,000     | 106,000     | 106,000     | -           | 1,032,000    |
| 27 Rubius Therapeutics, Inc.                        | -        | -         | -           | 242,000     | 378,000     | 380,000     | 382,000     | 384,000     | 386,000     | 388,000     | 390,000     | 391,000     | 394,000     | -           | 3,715,000    |
| 28 Collette Travel Service, Inc.                    | -        | -         | -           | 130,000     | 130,000     | 130,000     | 130,000     | 130,000     | 130,000     | 130,000     | 130,000     | 130,000     | 130,000     | -           | 1,300,000    |
| 29 Custom & Miller Box                              | -        | -         | -           | 31,000      | 53,000      | 66,000      | 66,000      | 66,000      | 66,000      | 66,000      | 66,000      | 66,000      | 66,000      | -           | 612,000      |
| 30 GEV  | -        | -         | -           | 48,000      | 114,000     | 221,000     | 221,000     | 221,000     | 221,000     | 221,000     | 221,000     | 221,000     | 221,000     | -           | 1,930,000    |
| 31 Aretec   | -        | -         | -           | 44,000      | 84,000      | 84,000      | 84,000      | 84,000      | 84,000      | 84,000      | 84,000      | 84,000      | 84,000      | -           | 800,000      |
| 32 Boston Energy                                    | -        | -         | -           | 39,000      | 77,250      | 93,750      | 93,750      | 93,750      | 93,750      | 93,750      | 93,750      | 93,750      | 93,750      | -           | 866,250      |
| 33 SenTec   | -        | -         | -           | 39,000      | 53,250      | 53,250      | 53,250      | 53,250      | 53,250      | 53,250      | 53,250      | 53,250      | 53,250      |             | 518,250      |
| 34 RESH   | -        | -         | -           | -           | 66,750      | 74,250      | 74,250      | 74,250      | 74,250      | 74,250      | 74,250      | 74,250      | 74,250      | 74,250      | 735,000      |
| 35 Response Tech                                    | -        | -         | -           | -           | 33,750      | 71,250      | 71,250      | 71,250      | 71,250      | 71,250      | 71,250      | 71,250      | 71,250      | 71,250      | 675,000      |
| 36 smartShift                                       | -        | -         | -           | -           | 60,000      | 103,500     | 191,250     | 191,250     | 191,250     | 191,250     | 191,250     | 191,250     | 191,250     | 191,250     | 1,693,500    |
| 37 Change Healthcare                                | -        | -         | -           | -           | 48,000      | 48,000      | 48,000      | 48,000      | 48,000      | 48,000      | 48,000      | 48,000      | 48,000      | 48,000      | 480,000      |
| 38 Future Foam                                      | -        | -         | -           | 30,000      | 34,500      | 38,250      | 38,250      | 38,250      | 38,250      | 38,250      | 38,250      | 38,250      | 38,250      | -           | 370,500      |
| 39 Infosys Limited                                  | -        | -         | -           | 263,350     | 527,250     | 790,500     | 1,054,500   | 1,317,750   | 1,581,750   | 1,843,500   | 1,843,500   | 1,843,500   | 1,843,500   | -           | 12,909,100   |
| Qualified Jobs Incentive Tax Credits                | \$40,187 | \$660,638 | \$1,569,820 | \$4,012,284 | \$6,250,145 | \$6,537,199 | \$6,943,010 | \$7,270,820 | \$7,578,806 | \$7,881,883 | \$7,930,530 | \$7,732,369 | \$6,971,362 | \$1,052,128 | \$72,431,181 |

Notes:

1.) Award not anticipated based on current project status.

2.) Incentive agreement with Agoda Travel Operations USA, Inc. terminated by mutual consent due to a change in corporate strategy resulting in corporate consolidation.

# RHODE ISLAND COMMERCE

#### **&** +1.401.278.9100

☑ Info@commerceri.com

315 Iron Horse Way, Suite 101 Providence, RI 02908 U.S.A.

#### 🜐 commerceRI.com