

## Ariana Costa

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**From:** Norman Hale <NormHale@marketbeerwinespirits.com>  
**Sent:** Sunday, March 22, 2026 1:19 PM  
**To:** House Small Business Committee  
**Subject:** OPPOSE - H7664

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Norman Hale:Market Beer Wine Spirits: 1384 Hartford Avenue, Johnston RI 02919: H7664 - OPPOSE  
Chairwoman Shallcross Smith and Members of the Committee, Rhode Island's Class A retailers rely heavily on servicing Class P licensees, with some deriving nearly 20% of business from this segment. This bill would severely disrupt those operations. Class A retailers currently absorb costs, provide delivery, manage excess inventory, and compete to offer fair pricing—delivering real value to caterers. The existing system was built through agreement, requiring Class P licensees to purchase through Class A retailers. Undermining that structure would harm long-standing business relationships, destabilize a service-driven market, and financially damage retailers who have invested years in supporting Class P licensees. I respectfully urge you to oppose H7664.

Norm Hale  
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