

Lou Mansolillo

From: David Bradley <davidbradley@thebbg.com>
Sent: Monday, January 26, 2026 12:03 PM
To: House Corporations Committee
Subject: Comment from a SMB Owner on H.7266

You don't often get email from davidbradley@thebbg.com. [Learn why this is important](#)

Hello —

I am a Rhode Island business owner with two companies here. I heard of H.7266 in regards to Sales to Persons Over 65. My company, North Smithfield Fence, would be primarily impacted by this.

To be clear: this adds unnecessary admin and red tape to collecting payments and I am strongly against this. The reason for offering a discount on ACH or EFT payments is because it reduces administrative time and simplifies our process, allowing us to focus on high value activities.

Providing a discount to those paying with paper check adds unnecessary admin time. We would need to check ID cards, reissue new invoices based on the discount, and then bring checks to the bank. All are counter to operating a small business smoothly in 2026.

We do offer a discount to senior citizens over 65 years old. This legislation would also make me question whether that discount should be provided; or perhaps it would be reduced. Likewise, adding fees to how we collect payments can result in higher pricing for all to balance out the additional expenses through discounts extended and administrative time added.

I greatly appreciate my senior citizen customers. I also appreciate that operating a smooth operation is critical for us to continue to grow our labor force of Rhode Islanders and effectively serve our community.

Please do reconsider this bill. I appreciate thoughtfulness for citizens and employees, but believe time and energy is better spent in places that we don't need to sacrifice one to benefit another, which may result in drawbacks to all parties ultimately.

-David



David Bradley, MBA
Managing Director, Bbg, Inc.

📞 401-300-4914 🌐 TheBbg.com
